What is an MRL Worth?

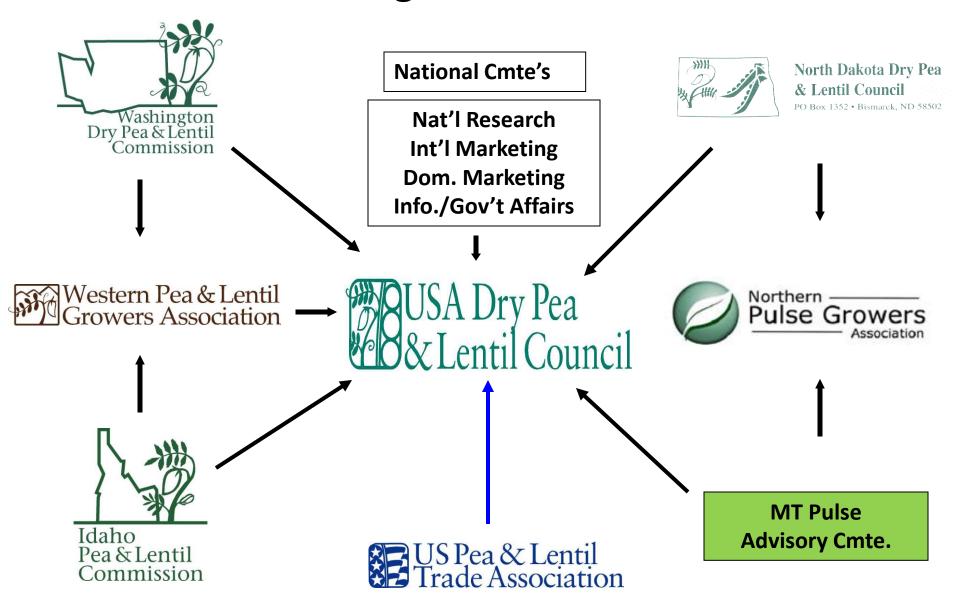
California Specialty Crops Workshop

Fisherman's Wharf, San Francisco, CA June 6, 2013

Todd Scholz, Director of Research



USADPLC Organizational Structure



Summary

Background

What do MRLs Cost

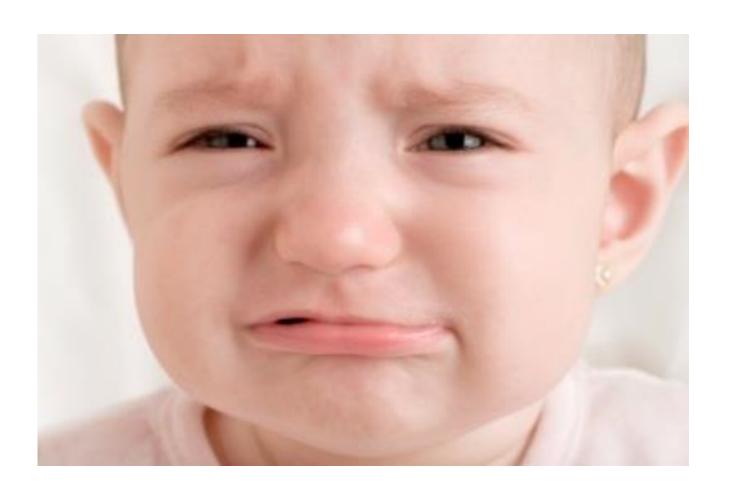
Who pays for MRLs

What is Value of MRLs

I am a Neophyte



I am Neophyte

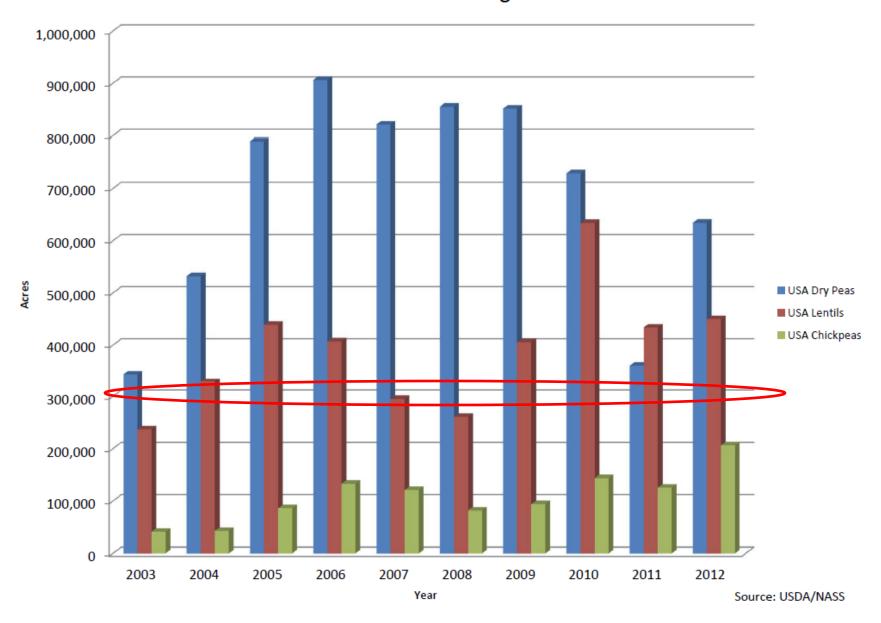


Set the Stage

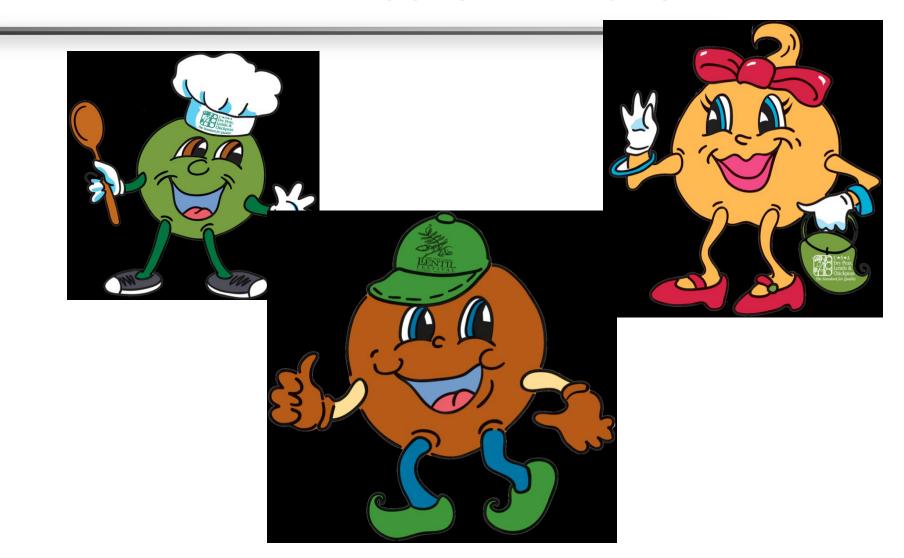
Dan D Pea, Tas T Lentil, Chel C Chickpea



U.S. Pulse Acreage



MRL Poster Children

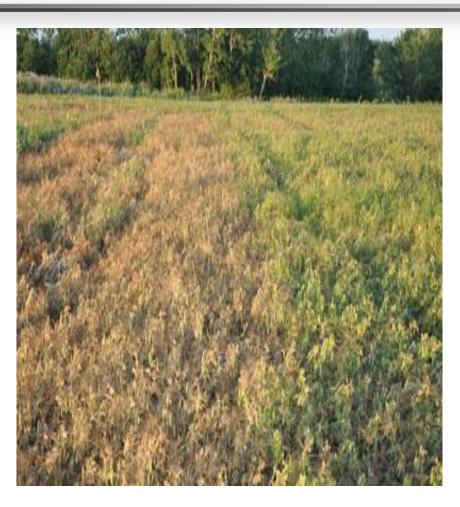


The Situation



- Organic Trade Show in Germany
- January, 2011
- Glyphosate Found
- Exceeded EU MRL for all lentils

The Situation



- Glyphosate is often used for pre-harvest crop management in lentils
- Labeled for all Pulses in US and Canada

Roots to the Problem

- Pre-2004 every country issued its own MRLs independently
- Canadian and US pulse industry began "quest" for harmonization through NAFTA processes (part of our "Reduced Risk" strategy)
- EPA and PMRA agreed to do a Pulse Harmonization for MRL's
- By 2007, the two countries were using same calculations and issuing coordinated MRL's

Glyphosate MRL Comparison (ppm)

•Problem:

Glyphosate on Lentils Vastly Different than other crops in EU

Crop	EU	Canada	US
Lentils	0.1	4	8
Peas	10	5	8
Beans	2	2	5
Canola	10	10	20
Wheat	10	5	30
Barley	20	10	30
Wild			
Mushroom	50		

Source: UN/FAO ProdSTAT, USDA/FAS





What is MRL?

- Maximum Residue Limit
- Expressed in PPM
- Determined by Scientific Analysis of Risk
- Indicates Problem in System-Not health Risk
- Safety Valve



Glyphosate does not pose a human health risk.

- ☐ Studies show no

 adverse health impacts

 on daily intake of 2 mg of
 glyphosate per kg of
 body weight. (Source: EPA)
- □ An 80 kg (176 lb) person would have to consume
 20 kg (44 lbs) of foods with glyphosate residues of 8 ppm to exceed intake threshold.

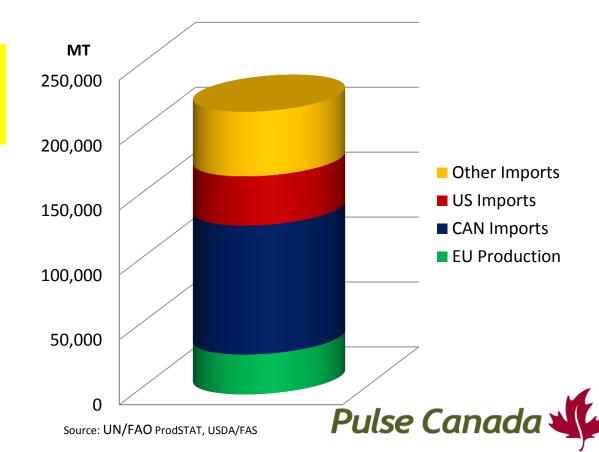


Fact Sheet

• EU lentil production falls far below lentil demand.

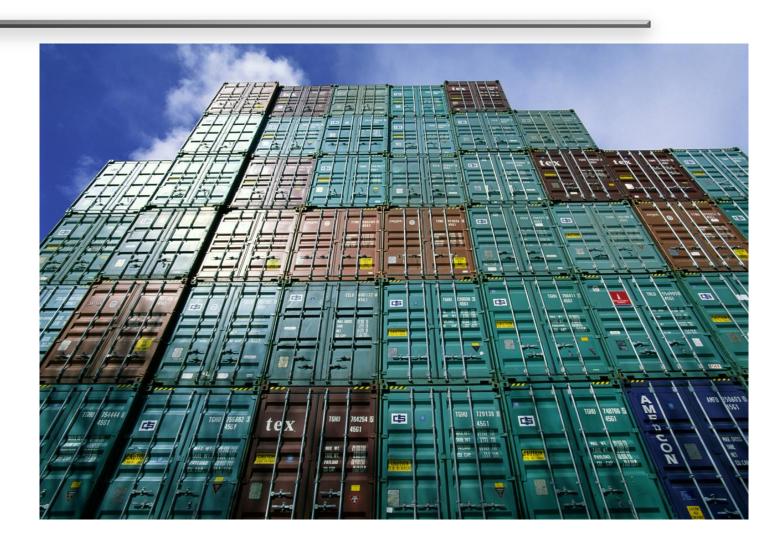
2009 Total EU Production & Imports

85% of all EU lentils are imported

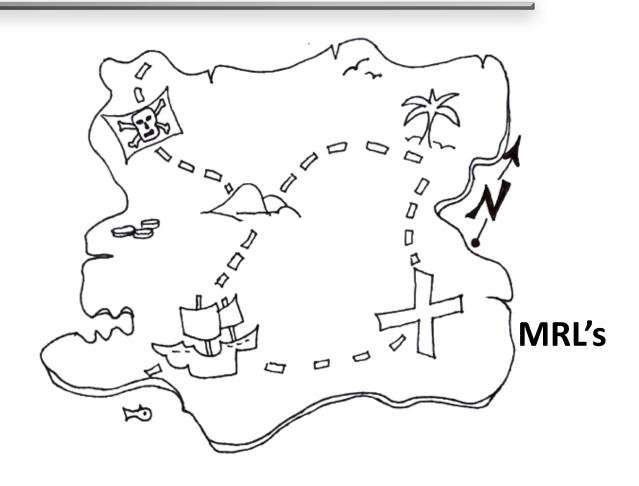




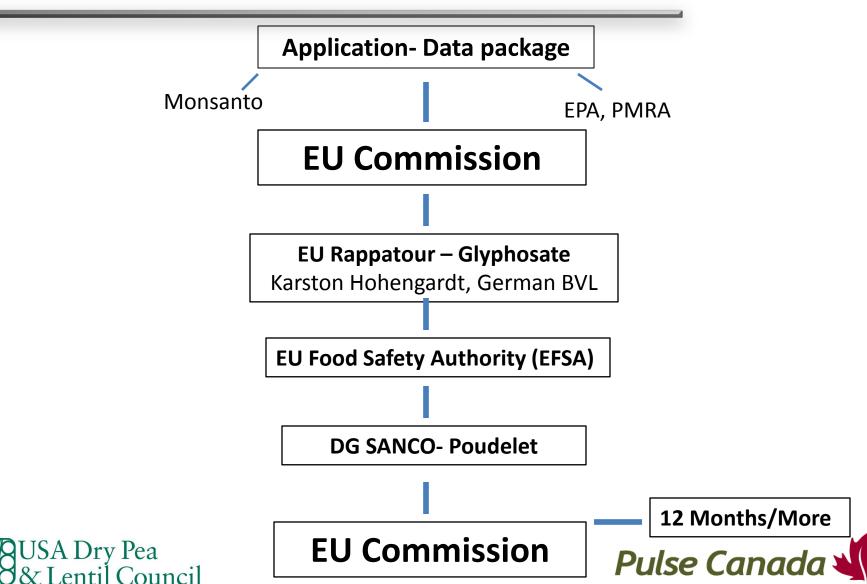
25% of US Lentils go to EU



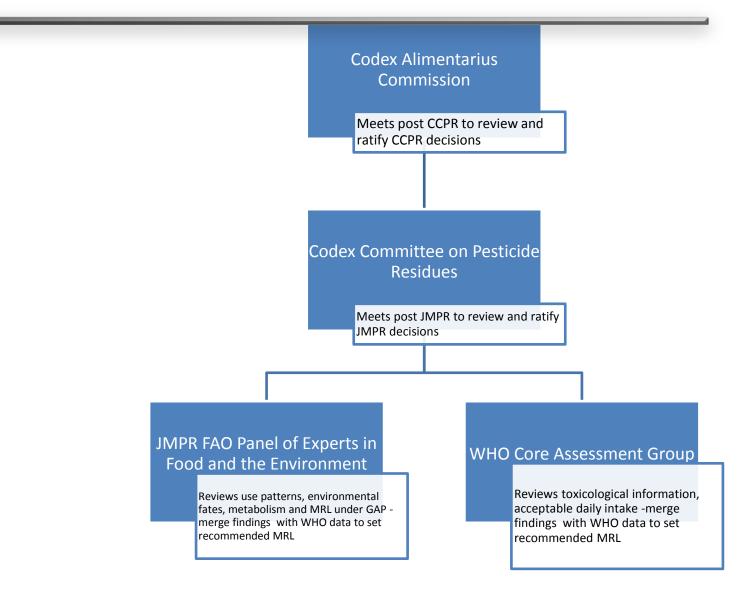
Where did we go from there?



EU MRL Process



Codex Approval Process



Codex Glyphosate MRL Lentils



- Codex CPR
- April 25, 2012 3:15 Shanghai Time

Mission Accomplished!

- Glyphosate
 MRL in Lentils
- Residue
 research for
 Glyphosate in
 Lentils
- MRL Priorities in Codex

Crop	Codex	EU	Canada	US
Lentils	5	10	4	8
Peas	5	10	5	8
Beans	5	2	2	5
Canola	10	10	10	20
Wheat	10	10	5	30
Barley	10	20	10	30
Wild				
Mushroom		50		

What could this have cost?

- 25% of North American Lentil Market
 - Canada and USA
 - Nearly \$30 Million in 2012—Farmgate value
- Loss of reputation of crop
 - Cost to rebuild market
 - Spillover into other pulses
- Decline in grower profits
- Loss in acres
- Sustainability of system

What did it cost?

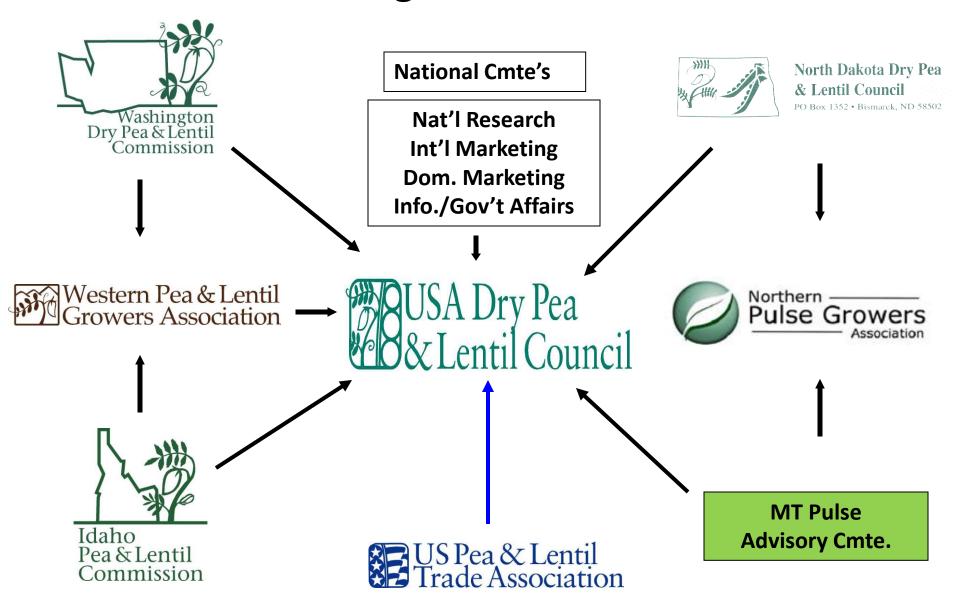
- EPA effort
- Registrant effort
- Access to markets management
- Grower Costs
 - Access to Glyphosate—for growers
 - Residue trials on Lentils
 - Multiple trips to visit EU
 - Trip to Codex CPR in China



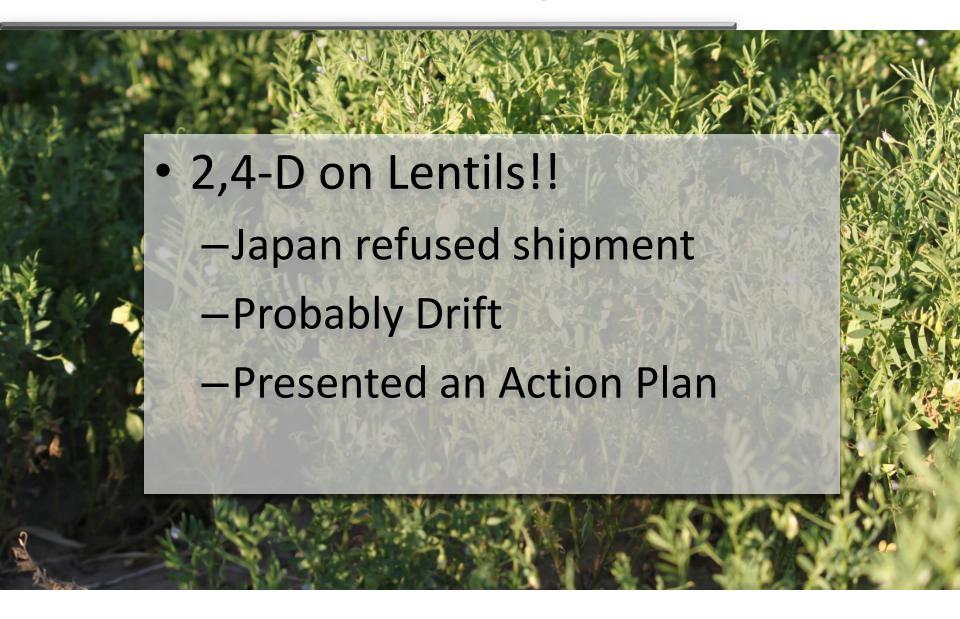
Who pays?

- Growers
- Trade
- Governments
 - EPA
 - USDA-ARS
 - IR-4
 - FAS
- Registrants
- Universities

USADPLC Organizational Structure



Just When We Thought It Was Safe!



Costs of MRLs are Great!

- Access to markets
- Access to products

 and ultimately---
- Access to nutritious food for the world

